



CAREER OPPORTUNITY

CCTV SALES CONSULTANT - GQEBERHA / PE

Broubart is a premier provider of advanced security solutions, specialising in top-tier CCTV systems that protect businesses and homes. We are committed to innovation and excellence in safeguarding our clients' properties.

Role Overview: Broubart Technologies is seeking an enthusiastic and experienced CCTV Sales Consultant to join our team in the Gqeberha area. The ideal candidate will have a minimum of 2 years of experience in the CCTV industry, demonstrating strong negotiation skills and a passion for prospecting and being on the road.

KEY RESPONSIBILITIES

- ✓ Actively prospect and develop new business opportunities in the CCTV market.
- ✓ Cultivate and maintain relationships with new clients.
- ✓ Offer expert guidance on CCTV systems, providing tailored solutions to meet client needs.
- ✓ Achieve and exceed sales targets through strategic sales techniques & strong follow-up.

REQUIREMENTS

- ✓ Minimum of 2 years' experience in CCTV sales or a related field.
- ✓ Proven ability to negotiate effectively & close sales.
- ✓ Enjoyment of prospecting new leads & being on the road.
- ✓ In-depth knowledge of CCTV systems & security technology.
- ✓ Excellent communication, interpersonal, & presentation skills.
- ✓ Self-motivated with the ability to work independently & as part of a team.
- ✓ Valid driver's license & own vehicle.

HOW TO APPLY

If you have a strong track record in CCTV sales & thrive in a dynamic, field-based role, we invite you to apply. Please send your CV & a cover letter outlining your experience and fit for the role to anton@securityhouse.co.za with the subject line "CCTV Sales Consultant Application – [Your Name]".

